# Wholesale rate list - filled example (FICTIONAL)

Example Toys Wholesale (fictional shop) | Rate list valid from: __/__/____ | All names, codes and rates below are made up for illustration. Rates in Rs. per piece, before GST and other charges.

| SKU | Item | Variant | Unit | Pcs / carton | MOQ | Rate slab 1 | Rate slab 2 | Rate slab 3 | HSN | GST % | GST incl.? |
|---|---|---|---|---|---|---|---|---|---|---|---|
| EX-PZ-01 | Puzzle set (fictional) | - | Piece | 24 | 12 | Rs. 100 (12-23) | Rs. 90 (24-47) | Rs. 80 (48+) | Your HSN | Your rate | No |
| EX-CR-02 | Toy car (fictional) | Red / Blue | Piece | 48 | 24 | Rs. 60 (24-95) | Rs. 55 (96+) | - | Your HSN | Your rate | No |

**How slab rates work:** the whole quantity is charged at the slab it reaches. Worked totals for the fictional puzzle set (before GST and fees):

| Quantity | Slab reached | Rate per piece | Line total (before GST/fees) |
|---|---|---|---|
| 12 pcs | 12-23 | Rs. 100 | Rs. 1,200 |
| 24 pcs | 24-47 | Rs. 90 | Rs. 2,160 |
| 48 pcs | 48+ | Rs. 80 | Rs. 3,840 |
| 11 pcs | Below MOQ | - | Not accepted - minimum 12 |

**Example terms (edit for your shop):** Rates exclude GST and transport. Packing/transport charged extra as agreed. Rates may change; confirm before dispatch. GST rate and HSN shown are placeholders - confirm the correct values for your products with your tax adviser. This rate list is not a tax invoice.

# Wholesale rate list - blank worksheet

Shop name: _____ Phone/WhatsApp: _____ Valid from: __/__/____ Rates in: [ ] Rs. per piece [ ] per carton [ ] per set

| SKU | Item | Variant | Unit | Pcs / carton | MOQ | Rate slab 1 | Rate slab 2 | Rate slab 3 | HSN | GST % | GST incl.? |
|---|---|---|---|---|---|---|---|---|---|---|---|
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Slab columns: write the rate and the quantity range, e.g. "90 (24-47)". Terms: _____

Payment / dispatch / returns: _____